GUAM MEMORIAL HOSPITAL AUTHORITY
850 GOV. CARLOS G. CAMACHO ROAD
TAMUNING, GUAM 96913
PHONE: 671-647-2165
EMAIL: materials.mgmt@gmha.org

TRANSMITTAL SHEET

TO: Prospective Bidder

FROM: Hospital Material Management Administrator-

DATE: March 24, 2026

SUBJECT: **GMHA IFB-005-2026** Reagent/Lease Agreement for Chemistry & Coagulation Analyzer Services
Amendment No.3

PAGES: 5 including cover sheet

NOTES:

An acknowledgement via a return email would be appreciated as soon as possible.

DATE / VENDOR ACKNOWLEDGEMENT

GUAM MEMORIAL HOSPITAL AUTHORITY
ATURIDÅT ESPETÅT MIMURIÅT GUÅHÅN
850 Governor Carlos Camacho Road. Tamuning. Guam 96913
Operator: (671) 647-2330 or 2552 | Fax: (671) 649-5508

March 24, 2026

AMENDMENT #3
GMHA IFB-005-2026
REAGENT/LEASE AGREEMENT FOR CHEMISTRY & COAGULATION ANALYZER SERVICES

This amendment is in response to clarifications submitted to Materials Management.

1. **Question**: On Page 5 under Product Overview. There is a NOTE which referred to EXHIBIT A for the "List of Reagents and Consumables and GMHA's estimated Annual Requirement for each item". Is this a Missing Document that GMHA will provide to the BIDDERS? Without this Document Bidder cannot provide accurate Pricing.

   Response: EXHIBIT A, which includes the list of reagents and consumables along with GMHA's estimated annual requirements for both Chemistry and Coagulation analyzers, is attached.

2. **Question:** If the Bidder is only Capable of Bidding either one Chemistry or COAG Analyzer. Is the Bidder still eligible and this will not result to Rejection?

   Response: Per the General Terms and Conditions, Item #7, "All or None" Proposals, "the GMHA and the Government is requesting all of the bid items to be proposed or none at all." Therefore, bidders must submit a proposal that includes both the Chemistry and Coagulation analyzers. Failure to do so will result in the bid being deemed non-responsive.

3. **Question:** In Section II N. 2 -BIOMEDICAL STAFF TRAINING . If the BIDDER will provide "ON ISLAND SUPPORT By QUALIFIED SERVICE ENGINEERS with ON-CALL availability. Is Section II N.2 .Still be mandatory?

   Response: Compliance with Section II, N.2 – Biomedical Staff Training remains a required training.

   All GMHA personnel shall receive Original Equipment Manufacturer (OEM)/factory training, which must be conducted by an OEM-certified engineer. This requirement is necessary to ensure that personnel are adequately trained to interface with and utilize OEM technical support and services.

   The provision of on-island support by qualified service engineers does not waive or replace the OEM training requirement. Such training shall be included as part of the warranty package at no additional cost to the Government of Guam.

   Furthermore, the Bidder must:

- Confirm that OEM/manufacturer on-call technical support is available twenty-four (24) hours per day, seven (7) days per week; and
- Address any time zone differences to ensure uninterrupted and timely support to GMHA operations.

4. **Question:** During ON SITE VISIT what is the Power Voltage on the wall behind the existing Chemistry Analyzer?

   Response: Single phase 115V AV 60Hz

5. **Question:** If there is a power upgrade on Question 4. Will the bidder perform the work on GMHA Facility?

   Response: NO, if there is any upgrade such as converting it to 208V AC or higher amperage, FM will do the leg work.

6. **Question:** If this is so, can this be done by an External Contractor or only Contractor Selected by GMHA?

   Response: Please refer to the answer at #5

7. **Question:** SECTION II M.2 VENDOR RESPONSIBILITIES. If the existing Equipment is a Lease /Reagent Rental, the existing Vendor is responsible for the removal and in our case we are not allowed to touch any existing Equipment.

   Response: The existing equipment is under a current contract; prior written authorization from the current (incumbent) vendor is required before any removal can take place.

   The incoming bidder should not remove or handle the existing equipment without this approval. Coordination for removal must be done with the current vendor and in accordance with the terms of the existing contract.

8. **Question:** REMARKS during the ON SITE Visit.:

   a) Our Proposed Chemistry Analyzer is a bit bigger than the existing. When we took the measurement the length and the height is feasible but the width is too small that could obstruct to the bottom doors. The space needs modification so our Unit can be installed. Is this allowable?

   b) The Laboratory's Main Door is small; we will likely need to remove the Door Frame during Delivery or we could use another access Door if one is available.

   Response: A site visit was conducted; therefore, the vendor shall have assessed all site conditions, including access points and spatial constraints, necessary to maneuver the unit for delivery and fitting in the allocated spaces.

   Spaces for unit entry and installation, if limited, that require modifications – such as the removal and reinstallation of doors, door frames, walls, or other obstructions – shall be the vendor's responsibility. All costs associated with the removal, modification, and full restoration of affected structures and appurtenances shall be borne by the vendor, in accordance with standard industry practices.

Except as amended herein, all other terms and conditions of IFB-005-2026 remain unchanged.

Please acknowledge receipt of this amendment by signing and returning it to Materials Management via email to materials.mgmt@gmha.org.

If you have any questions, please feel free to address your letter to Joleen M. Aguon, MD, and email it to the Materials Management department at materials.mgmt@gmha.org.

Sincerely,

DOLORES PANGELINAN
Hospital Materials Management Administrator

ACKNOWLEDGMENT:

_____
PRINT NAME (VENDOR)

_____
SIGNATURE DATE

EXHIBIT A

The list of required test assays is provided herein.

a. Reagents and consumables required to perform the specified assays/tests shall be specific to the manufacturer and may vary by analyzer system. The Contractor shall furnish, as part of its bid, a complete and detailed list of all reagents, consumables, and supplies required for the full operation of the proposed analyzers and for processing all listed assays/tests.

b. The Contractor shall ensure that all listed reagents and consumables are compatible with the proposed equipment and are commercially available for the duration of the contract.

c. The Contractor shall identify any special storage requirements, shelf-life limitations, and handling conditions for all reagents and consumables.

Projected Yearly Chemistry Volumes (necessary testing in a hospital setting)

- Basic Electrolytes (Potassium, Sodium, CO2, Chloride, Magnesium) =36,000 tests per year
- Kidney testing = 36,000 tests per year
- Liver Testing = 15,000 tests per year
- Cardiac testing = 10,000 tests per year
- Lipid testing = 1,000 tests per year
- Thyroid testing = 1,000 tests per year
- Iron studies = 200 tests per year
- Serum toxicology = 800 tests per year
- Urine toxicology = 800 tests per year
- Antibiotic monitoring = 3,000 tests per year
- Therapeutic drug monitoring = 2,000 tests per year
- Pancreatic testing = 4,000 tests per year
- Special Chemistry (HCG, Ammonia, CRP) = 6,000 tests per year
- Procalcitonin – 1,500 tests per year
- Hemoglobin A1c – 1,500 tests per year

Projected Yearly Coagulation Volumes (necessary testing in a hospital setting)

- Prothrombin time (PT) = 8,000 tests per year
- Activated Partial Thromboplastin Time (aPTT) = 9,000 tests per year
- D-Dimer = 600 tests per year
- Fibrinogen = 300 tests per year
- Factor Xa = 100 tests per year